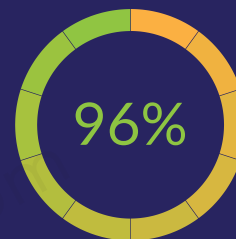


# Penn Capital Management Company

## TRUST SCORE



Penn Capital Management Company, federally registered in 1988, is a Registered Investment Advisor (RIA) in 51 state(s) with a licensed staff of 23 advisors. Penn Capital Management Company manages \$4 billion and provides investment advisory services for 2,005 clients (1:88 advisor/client ratio).

Fees may vary. Please contact adviser.

## BENEFITS

- Firm uses a transparent fee-only model
- Firm has \$1B or more in assets under management
- Firm has been federally registered for 30 years
- Firm services over 1,000 clients
- Communications sent to the firm's website are secure and encrypted
- Firm does not have a disciplinary history
- Firm does not have any misdemeanor convictions
- Firm does not have any felony convictions
- Firm does not have an insurance agent conflict
- Firm does not have an attorney conflict
- Firm does not offer proprietary products

## CONSIDERATIONS

- There is only one licensed advisor for every 88 clients (industry average 1:50)
- Firm accepts performance-based fees and may be incentivized to take inappropriate risks to beat their performance benchmark
- Firm performs side-by-side management with accounts that have differing fee structures. Investment Advisors may be incentivized to favor clients that pay higher fees over others
- Firm privately manages or owns some of the products they recommend and may be incentivized to sell those products over others to their investors
- Firm may receive soft-dollar benefits that could incentivize them to push trades through broker-dealers that provide advantages to the firm instead of through broker-dealers that could provide the best execution for their clients

## BENEFITS (cont.)

## CONSIDERATIONS (cont.)

Custodian is unknown